



Are you looking for new challenges with heart and mind?

We need your support as

# International Sales Manager

The Respeggt Group, based in Cologne, Germany, and De Klomp, the Netherlands, has set itself the goal of ending chick culling worldwide.

We develop and offer cutting-edge technology for early in-ovo sexing used in hatcheries in the laying hen industry. In addition, we offer the 'Free of Chick Culling' guarantee with a certification system and a label.

We are an international, highly motivated team with a wide range of expertise in the fields of agriculture and retail, working with a wealth of experience in the poultry industry and strong partners to put an end to the culling of male chicks.

## Your tasks with us:

- ✓ Set up and manage partnership structures in **Central European region**
- ✓ Being the primary contact for hatcheries, packing centers and egg processors
- ✓ Strategic planning (setting clear objectives, growth development)
- ✓ Create awareness for 'Free of Chick Culling' and Respeggt
- ✓ Building relationships (e.g. Key account management, participate in relevant trade shows and events)

## This convinces us:

- ✓ Your personality, excellent communicative skills and team spirit
- ✓ You are naturally empathetic, friendly and competent
- ✓ 3+ years' experience in a commercial sales environment
- ✓ Agriculture background preferred
- ✓ Consultative selling skills
- ✓ Enjoying the international environment
- ✓ Willingness to travel for meeting our partners
- ✓ Language knowledge: **DE and ENG is a must**

## We offer:

- ✓ Full time employment in a responsible job (unlimited contract)
- ✓ Office locations in Cologne and De Klomp
- ✓ Highly motivated and dynamic team
- ✓ Simple hierarchical structure, fast decision making
- ✓ Flexible working hours and home office options
- ✓ Creativity and self-development are appreciated
- ✓ Company car

Please send us your complete application documents with details of your salary expectations and availability to Maribe Lehmkuhler at [job@respeggt.com](mailto:job@respeggt.com).

We look forward to hearing from you!